



CompTIA®

Authorized Partner

Delivery Program

*The Computing Technology Industry Association (CompTIA) is the tech-forward community of the \$5.2 trillion global IT ecosystem and the hub for the approximately 75 million professionals who design, deploy, manage and secure the technology that powers the modern economy. Through collaboration, education, certifications, advocacy and market research, **CompTIA delivers the tech talent that moves the workforce forward.***

CompTIA Authorized Delivery Partner Program

The goal of the CompTIA Authorized Partner Program for Delivery Partners is to provide valuable tools and resources to assist training organizations in training and certifying IT professionals. Successful IT careers start with quality training and certification. Research has shown that certified employees have superior communication skills and are better able to understand new and complex technologies. The program is designed to help trainers promote certifications and enhance IT career pathways for their learners.



TO JOIN: Please visit [CompTIA.org/delivery](https://www.comptia.org/delivery) and complete the application. There is no fee to join. If you have questions, please contact your CompTIA Account Manager.



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Who May Join? *

Organizations who provide Business to Business (B2B) and/or Business to Consumer (B2C) CompTIA certification training. To include:

- For-profit training entities
- Corporate learning for employees

Partner Benefits

General Benefits

DISCOUNTED DELIVERY PARTNER PRICING LEVELS	<p>Your organization receives discounted pricing levels based on purchases of CompTIA learning resources and exam vouchers.</p> <p>To access Delivery Partner Instructions for purchasing official CompTIA learning resources from the CompTIA Store visit: Purchasing Instructions</p>
CERTIFICATION EXAM OBJECTIVES ALIGNED WITH SKILLS AND COMPETENCIES REQUIRED BY EMPLOYERS	<p>Exam objectives are mapped to skills and competencies for IT and Cybersecurity job roles. This alignment helps academic institutions develop curriculum and build lesson plans. Exam objectives can be accessed online at the CompTIA Partner Website</p>
THE OFFICIAL CompTIA LEARNING RESOURCES	<p>Official CompTIA learning resources are the only study material exclusively developed by CompTIA for the CompTIA certification candidate; the content library includes training to support all CompTIA certification exams. CompTIA employs trusted third party subject matter experts to review and validate that content meets exam objectives at the appropriate breadth and depth. Extensive market research informs the development of content ensuring that products are innovative, effective and designed to alleviate instructor and student challenges.</p> <p>To explore the comprehensive CompTIA Solution visit: the CompTIA Solutions Catalog</p>
CompTIA SALES ENABLEMENT TOOLS	<p>Resources to get your sales team up to speed so they can effectively sell and position CompTIA certifications and Learning Resources.</p>
CompTIA MARKETING MATERIALS FOR COURSE PROMOTION	<p>Access to CompTIA marketing materials to promote products and services developed by CompTIA. Such marketing materials include but are not limited to CompTIA logos, posters, labor market research, and white papers. CompTIA logos must be used in compliance with CompTIA's Trademark Policy located at CompTIA.org/legal</p>



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CompTIA - HOSTED WEBINARS	CompTIA webinars provide critical details on new certifications and innovations to improve your organizations IT curriculum. Watch on-demand webinars and RSVP to upcoming webinar invitations. Visit: the CompTIA webinar page
ANNUAL PARTNER MEETING: PARTNER SUMMIT AND EMEA PARTNER EVENT	The Annual CompTIA Partner Summit attracts hundreds of training managers and instructors from academic, commercial, government and corporate markets. Our programming inspires partners to improve training solutions and enhance the skillset of the IT workforce.

Instructor Benefits

CompTIA INSTRUCTOR NETWORK (CIN)	CIN is a worldwide community for instructors providing CompTIA certification training. Join hundreds of instructors collaborating, sharing best practices, and receiving valuable resources. Visit: CIN
TRAIN-THE-TRAINER COURSES	Train-the-Trainer (TTT) online courses are offered for new and updated certifications. TTT are live and on-demand online courses. TTT are targeted to help instructors prepare for classroom success. Visit: CIN

Learner Benefits

INTERACTIVE CAREER PATHWAY PLANNING TOOL	This dynamic resource provides students with details on how certifications can help develop a variety of IT career pathways. Includes median national salary data and employment forecasts for specific IT job roles. Visit: the IT Career Pathway Planner
CONVENIENT CERTIFICATION EXAM TESTING OPTIONS	Students can test in-person or online for CompTIA certification exams. Register for online testing with remote proctoring, powered by Pearson OnVue. This platform allows candidates to take their CompTIA exams anywhere, anytime, while maintaining a secure testing environment. To learn more visit: Pearson OnVue



CompTIA Solutions Catalog

Explore CompTIA certifications, accompanying curriculum and Official CompTIA learning resources in our solutions catalog.

Visit: [the CompTIA Solutions Catalog](#)

Purchasing and Pricing

CompTIA Delivery Partners may purchase Official CompTIA learning resources and certification exam vouchers in the CompTIA Store. To remain a Partner in the CompTIA Delivery Program, an organization must purchase exam vouchers annually. Partner discount levels are determined based on meeting the threshold requirements below.

To locate your purchase price and instructions for purchasing using your partner level discount visit: [the CompTIA Partner website](#)

Delivery Partner Levels

To remain a Partner in the CompTIA Delivery Program, an organization must purchase exam vouchers annually. Partner discount levels are determined based on meeting the threshold requirements below.

	Authorized Partner	Gold Partner	Platinum Partner
Annual Voucher Purchase Threshold	<1-449	450-999	1,000+

Please visit help.CompTIA.org to learn more