

CompTIA[®] Partner Summit

July 26 – 28, 2016 | Caribe Royale, Orlando

A photograph of the Caribe Royale hotel in Orlando, Florida, taken at dusk. The building is a large, multi-story structure with a central entrance featuring a prominent archway and a dark roof. The sky is a deep blue, and the building's lights are on, creating a warm glow. In the foreground, there is a pool area with a white fence and some palm trees.

#Partnersummit16

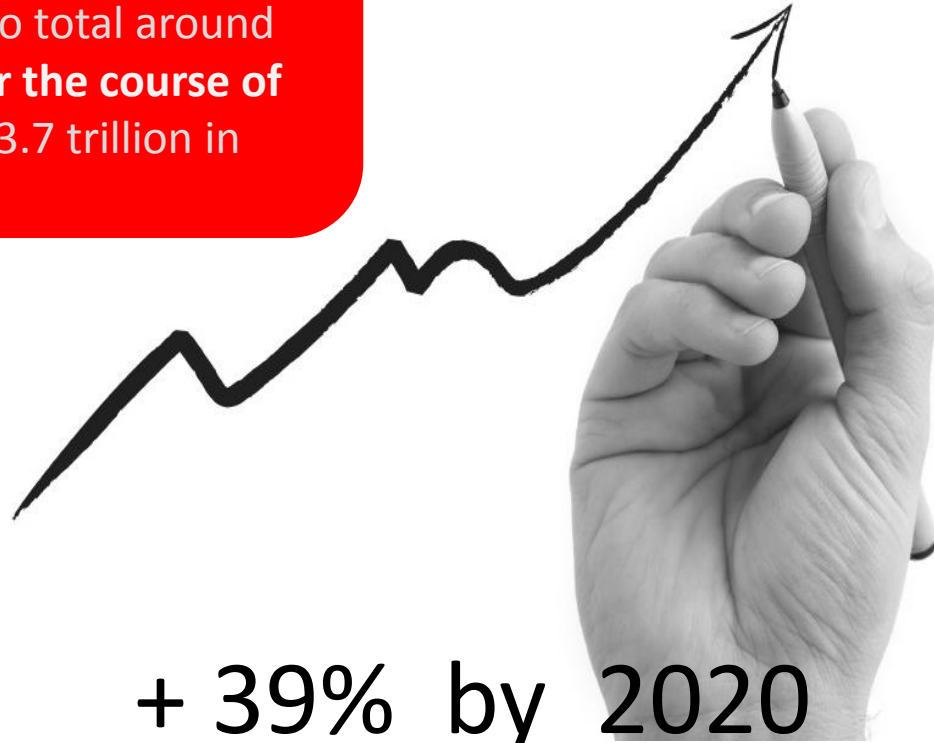
CompTIA Update

[Success In the New Economy](#)



The Global IT Industry—Path to \$5 Trillion

Sales expected to total around **\$3.8 trillion over the course of 2016**, up from \$3.7 trillion in 2015.

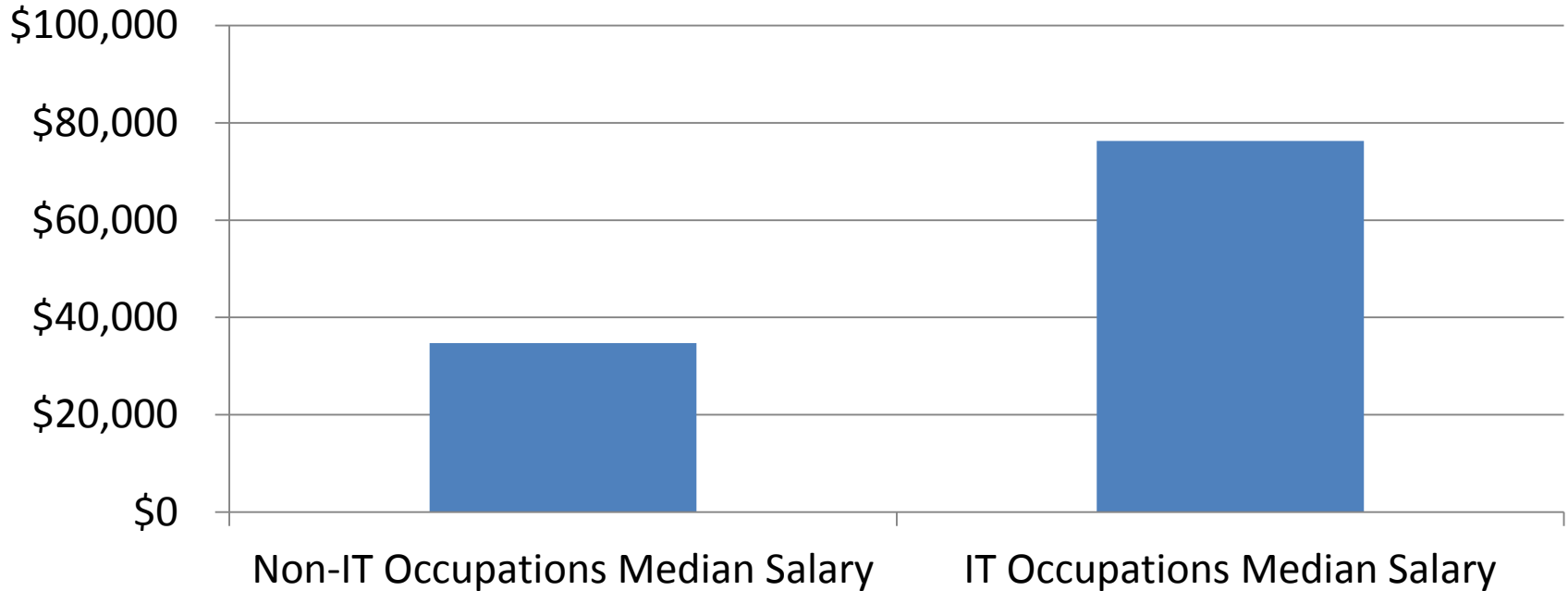


****More than 650K IT job listings in Q2**

+ 39% by 2020

It Pays To Be In IT

Median Salaries





Close to **85%** of IT job postings currently list certification as a requirement

CompTIA Certification Development

- Industry-Wide Job Task Analysis
- Validate exam blueprint
- Create and validate exam items
- Assemble & deliver beta exam
- Analyze results
- Construct equivalent exam forms
- Establish passing score
- Perform ongoing maintenance



Value of CompTIA Certifications

- Study With State of Illinois
- Over 3,500 workers
- Substantially Higher Earnings
 - 1/3 higher in exam quarter
 - 1 1/2 times by third quarter
- Expanded to other states with same results



Our Vision for the Future

- Remote Proctoring for all Certifications
- Using more gamification in learning process
- Soft Skills
- 100% performance based exams
- Course in a box
- Re-certification exams
 - Continuing Education
 - Shorter
 - less expensive



Resources Highlights



Live! New Partner Website—Partners.CompTIA.org

← → C <https://partners.comptia.org/home> ☆

CompTIA BECOME A PARTNER WHAT'S NEW CERTIFICATIONS HOW TO RESOURCES 🔍 👤 📞 📧

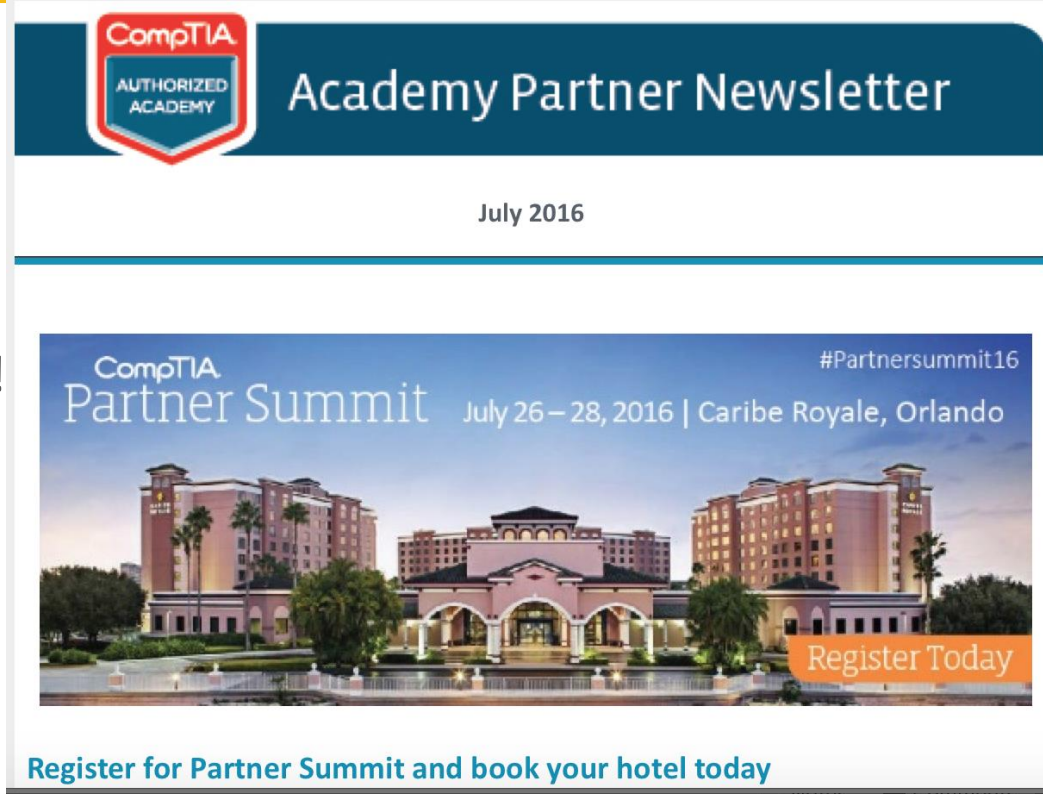
The CompTIA Authorized Partner Program

CompTIA is committed to partnering with your organization
and providing you the best resources to help you be
successful.

EXPLORE

Academy Newsletter

- Consolidates Our Messaging
- Monthly
- Key topics
- Links to commonly used resources
- Let us know if you are not receiving!



The banner features a dark blue header with the CompTIA Authorized Academy logo on the left and the text "Academy Partner Newsletter" on the right. Below the header, the date "July 2016" is centered. The main content area contains a promotional image for the "CompTIA Partner Summit" held from July 26-28, 2016, at the Caribe Royale hotel in Orlando. The image shows the hotel's exterior at dusk with palm trees and a fountain. Text overlays include the event name, dates, location, a hashtag "#Partnersummit16", and a "Register Today" call to action. At the bottom of the banner, there is a blue link: "Register for Partner Summit and book your hotel today".

Academic Marketplace

- For Students with a .edu email
- Partner Pricing
- Limit of Three Purchases every 6 months
- academic.comptiastore.com

CompTIA. ACADEMIC MARKETPLACE

PRODUCT SEARCH: Search...

Home About Us View Cart My Account Help

Browse by Category

Certification Vouchers

Learning

Get relevant IT career insights, news and certification updates from CompTIA

SIGN-UP!

We accept the following credit cards:

MasterCard VISA DISCOVER

PayPal

ALL TRANSACTIONS SECURED WITH SSL

Welcome to the CompTIA Academic Marketplace!

Thank you for your interest in attaining a CompTIA certification. For students in the United States and other countries that have a valid .edu email address, CompTIA provides a significant discount to help you get your start in an exciting career in the rapidly growing IT field!

For the purchase of Exam Vouchers or CertMaster Learning the following rules apply:

- The quantity you place in your cart for a single line item of either product is limited to (1)
- You may select 'Add to Cart' for either product more than once to order (3) of the same product
- You are limited to buying (3) of either product in a six month period
- Total lifetime purchases of either product may not exceed (6)

Good luck in your journey to join your peers who have earned nearly 2 million CompTIA certifications!

CompTIA CERTMASTER

Powerful Test Prep

LEARN MORE

Featured Products

PREMIUM EDITION

Certification Validation Tool

- Pass/Fail Results
- Application Needed—Contact Us
- Bulk, Site License or Individual Voucher Processing



Sample “results.csv” file for a Multiple Voucher ID Verification request:

	A	B	C	D	E	F	G	H	I	J
	Voucher ID	Candidate Name	Address1	City	State	Data Provider	Post Center	Exam Cod	Exam Date	Exam Grade
	CM964E80453G	Anyone Candidate 1	123 Any Street	Macon	GA	Vue	23009	TK0-201	Sep 11 200	p
	CM964E80453G	Anyone Candidate 2	123 Any Street	Woodbrid	NJ	Vue	nj75	TK0-201	Sep 12 200	p
	CM964E80453G	Anyone Candidate 3	123 Any Street	Scarborou	ON	Vue	nj53	TK0-201	Sep 12 200	f
	CM964E80453G	Anyone Candidate 4	123 Any Street	Muenchen		Vue	55491	CT0-101	Dec 23 200	p
	CM964E80453G	Anyone Candidate 5	123 Any Street	Washingt	DC	Vue	dc000	TK0-201	Sep 8 200	p
	CM964E80453G	Anyone Candidate 6	123 Any Street	Pittsburgh	PA	Vue	pa13	TK0-201	Sep 10 200	p
	CM964E80453G	Anyone Candidate 7	123 Any Street	Hubert	NC	Vue	55698	CT0-101	Feb 4 201	p
	CMCA47206F7D	Anyone Candidate 8	123 Any Street	Cincinnati	OH	Vue	54902	220-802	Apr 28 201	p
	CMCA47206F7D	Anyone Candidate 9	123 Any Street	Cincinnati	OH	Vue	54902	220-802	Apr 28 201	p
1	CMCE1D458168	NOT FOUND								
2	CMFD7F042F85	NOT FOUND								
3	CMCE601C382E	NOT FOUND								
4										

CompTIA Instructor Network (CIN)

The CompTIA Instructor Network (CIN) is a global and dynamic community that provides support, training and resources to assist CompTIA instructor in offering excellent learning solution.



Who can participate?

The instructors might be self-employed or working for:

- High schools, colleges, universities
- Professional training centers
- Publishers and content partners
- Corporations
- Government agencies

Why Join?

Communicate and collaborate with CompTIA staff and other instructors

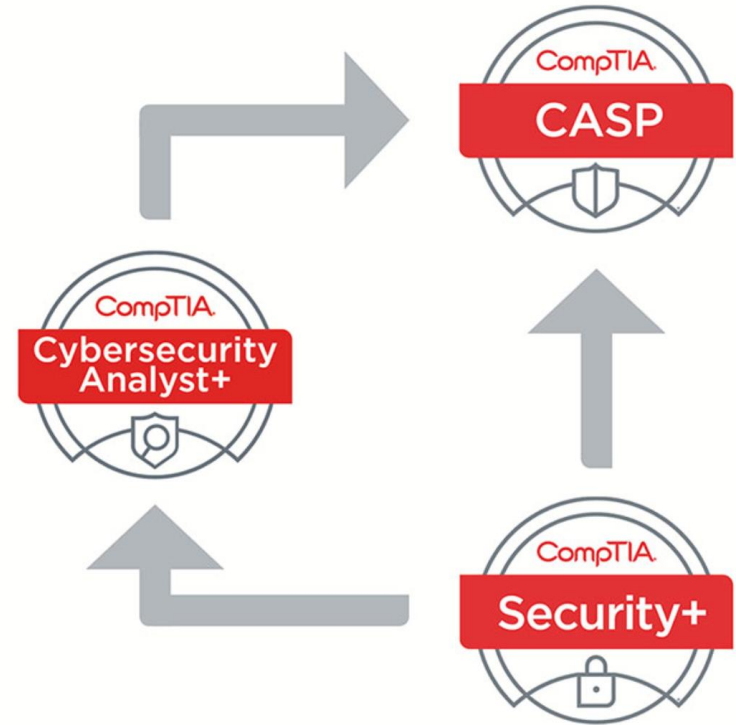
Share best practices and resources with each other

Receive free training and tools from CompTIA to enrich your training

Access resources for students to understand the value of being certified

CyberSecurity Analyst+ (CSA+) Coming in 2017

- Q1 2017
- Performance Based
- Threat Detection Using Analytics
- Key Job Roles
 - Security Analyst
 - Security Operations Center (SOC) Analyst
 - Vulnerability Analyst
 - Cybersecurity Specialist
 - Threat Intelligence Analyst
 - Security Engineer



Help your organization become good Cyber Citizens!

- 52% of cyber breaches—human error
- Engaging content to enhance retention
- Train entire organization at a low cost
- One hour
- Developed by CompTIA and security experts
- Complimentary license

How Girls View Careers in IT

- Research among young women
- Report and resources in Sept.
- Looking for key influencers to send a direct mail kit
- If you are interested please see us!!



Also...

- Complimentary Instructor Vouchers
- Back to School Kits in September
- Additional Contacts at your School
- Webinars
- If you have ideas/suggestions or want to present...Let us know!
- PLEASE do our conference survey!!!

2017 Partner Summit—Mark Your Calendars

August 2-4
JW Marriott
Austin, Texas



Thank You's

