CompTIA Academy Programme

CompTIA AUTHORISED ACADEMY PARTNER PROGRAMME

The goal of the CompTIA Authorised Academy Partner Programme is to provide valuable tools and resources to assist schools in recruiting, training, certifying, and upgrading the skills of their students in IT.

IT careers start with the right education, and research has shown that certified employees have superior communication skills and are better able to understand new or complex technologies. CompTIA's Academy Programme is designed to help schools promote certification and enhance student career opportunities.

" Our digital world is expanding so rapidly that it's creating IT job openings faster than trained people can be found to fill them.

Currently, 91%* of IT managers in the UK value IT certifications.*

*CompTIA IT Career Insights, 2016

WHO MAY JOIN?
- Secondary schools (including career, vocational and technical centres)
- Colleges and Universities (traditional Further Education, Sixth Form or Community Colleges and Colleges/Universities with degree awarding powers)
- Not for Profit Educational Institutions
- Government Educational Agencies
- Correctional Institutions

HOW TO JOIN

Please visit **CompTIA.org/academy** and complete the application. If you have questions please contact your Academy Partner Programme representative listed below. There is no fee to join.

ABOUT CompTIA

CompTIA is the voice of the world's information technology (IT) industry. As a non-profit trade association advancing the global interests of IT professionals and companies, we focus our programmes on: networking, education, thought leadership, certification, advocacy and philanthropy. CompTIA serves the IT industry as the world's largest developer of vendor-neutral IT exams. CompTIA certifications validate technical skills in the areas of maintenance and support of PCs, mobile devices, laptops, operating systems, networking, security and server technology.

CompTIA Certifications 2017

PRE-PROFESSIONAL CERTIFICATION

CompTIA IT Fundamentals demonstrates essential knowledge in hardware, operating systems and application software, networking connectivity, and security best practices.
Retail Price £68/ **Academy Price £48**
Exam Code FC0-U51

Site Licencing Available
A site licence option for CompTIA Academy Partners is available for the CompTIA IT Fundamentals exam. The Anywhere Proctored testing platform is required for site licencing. Please contact your CompTIA Business Development Manager for details.

PROFESSIONAL CERTIFICATION

CompTIA A+ opens the door to a career in IT. The performance-based certification validates the skills and knowledge required for technical support, including troubleshooting, security, networking, operating systems, hardware and IT operations.
Two exams needed to certify:
Retail Price £120/ **Academy Price £71**
Exam Codes 220-901 and 220-902

CompTIA Cloud+ ensures IT professionals have the skills needed to manage modern IT infrastructures. The certification covers security considerations, virtualisation, workload migrations, and resource management.
Retail Price £176 / **Academy Price £88**
Exam Code CV0-001

CompTIA CTT+ *(Certified Technical Trainer)* validates the knowledge and skills needed to plan engaging classroom lectures, practice tasks and exams and be an effective communicator. Certified Technical Trainers personify excellence in preparation, presentation, communication and facilitation.
CBT (**TK0-201**) - Retail Price £176 / **Academy Price £88**
VBT (**TK0-202** or **TK0-203**) - Retail Price £201 / **Academy Price £108**
Two exams needed to certify:
Exam Codes TK0-201 and (TK0-202 or TK0-203)
depending on whether the Classroom or Virtual Classroom designation is chosen)

CompTIA Cybersecurity Analyst (CSA+) validates knowledge and skills required to configure and use threat detection tools, perform data analysis, interpret the results to identify vulnerabilities, threats and risk to an organization with the end goal of securing and protecting applications and systems within an organization.
Retail Price £201 / **Academy Price £108**
Exam Code CSO-001

CompTIA Linux+ Powered by LPI covers system architecture, GNU and Unix commands, user interfaces and desktops, Linux installation and package management.
Retail Price £126 / **Academy Price £95**
Two exams needed to certify:
Exam Codes LX0-103 and LX0-104

CompTIA Mobility+ certifies mobile device management, troubleshooting, security and network infrastructure; providing a baseline set of knowledge for critical IT positions in a mobile environment.
Retail Price £176 / **Academy Price £88**
Exam Code MB0-001
Note: After 15 December 2017, the Mobility+ exam will no longer be available.

CompTIA Network+ validates the essential knowledge and skills needed to confidently design, configure, manage and troubleshoot any wired and wireless networks. The performance-based certification also verifies knowledge and skills related to network security.
Retail Price £176 / **Academy Price £88**
Exam Code N10-006

CompTIA Project+ is designed for business professionals who coordinate or manage small-to-medium-size projects. It verifies knowledge and skills required to manage the project life cycle, ensure appropriate communication, manage resources and documentation.
Retail Price £176 / **Academy Price £88**
Exam Code PK0-003
Note: The new version of Project+, Exam Code **PK0-004**, will be available after 15 March, 2017.

CompTIA Certifications 2017

PROFESSIONAL CERTIFICATION (CONTINUED)

CompTIA Security+ provides a global benchmark for best practices in IT security across all vendor products. The performance-based certification validates knowledge of network security, compliance and operational security, threats and vulnerabilities, application, data and host security and identity management.
Retail Price £201/ **Academy Price £108**
Exam Code SY0-401

CompTIA Server+ demonstrates the technical knowledge and skills required to perform general maintenance installation, upgrades, configuration, troubleshooting and disaster recovery on server platforms.
Retail Price £176 / **Academy Price £88**
Exam Code SK0-004

SPECIALTY CERTIFICATION

CompTIA Cloud Essentials demonstrates that an individual knows what cloud computing means from a business perspective and what is involved in moving to and governing the cloud.
Retail Price £68 / **Academy Price £48**
Exam Code CLO-001

MASTERY CERTIFICATION

CompTIA Advanced Security Practitioner *(CASP)* is designed to help meet the growing demand for advanced IT security in the enterprise. Recommended for IT professionals with at least 5 years of experience, CASP certifies critical thinking and judgment across a broad spectrum of security disciplines and requires candidates to implement clear solutions in complex environments.
Retail Price £267 / **Academy Price £192**
Exam Code CAS-002

"Just from working in the field of IT for roughly five years, I've found CompTIA certifications to be highly important, especially for young adults coming out of college who are seeking employment with a credible company."

— **Robert Kosydar,** 22

CompTIA Academy Programme Benefits

Additional information about the following items can be found on the Partner Website: **CompTIA.org/Academy**

FINANCIAL BENEFITS

CompTIA Certifications
Your organisation and students receive 20-50% discount off all CompTIA exams. (See CompTIA Certification Pricing on pages 2 & 3.)

Instructor Exam Vouchers
Upon Academy Partner Programme application approval, CompTIA provides your Academy with two complimentary vouchers to certify instructors preparing to deliver CompTIA certifications. Academies may request additional complimentary vouchers.*

CERTIFICATION TESTING

• **Become a testing centre:** CompTIA encourages every Academy Partner to become a Pearson VUE testing centre to help provide your students a convenient testing location. **CompTIA.org/pearsonvuetestcenter**

• **Purchase at preferential Academy rates:** Partners may purchase exam vouchers on behalf of their students at the Academy Partner price. For step-by-step purchase instructions, please visit **CompTIA.org/academy** or view a brief video at **CompTIA.org/voucherpurchase**.

• **Academic Marketplace:** Students with a valid .ac.uk email may purchase exam vouchers and CertMaster directly from **https://academic.comptiastore.co.uk** at the discounted Academy pricing.

• **Register for certification tests:** Students need to register for their exam after they purchase the exam voucher. Share these instructional videos with your students: **CompTIA.org/examregistration** **https://certification.comptia.org/testing/about-testing**

• **Certification Validation Tool:** This new self-service tool was created for CompTIA Academies who purchase vouchers on behalf of their students. Simply enter the voucher number(s) to receive a report indicating if your student passed or did not pass. Register today at **CompTIA.org/validationtool**

CLASSROOM RESOURCES

• Professional Testimonials and Case Studies
• Certification Brochures and Flyers tailored to IT students
• Certification Videos and Infographics
• Classroom Posters
• Research and Whitepapers
• Academy Partner Plaque*

INSTRUCTIONAL RESOURCES

CompTIA Instructor Network
CIN is a complimentary, global community for all instructors. Collaborate with CompTIA and other instructors; share best practices; and, receive free CompTIA training and tools to enrich your classrooms. Visit **CompTIA.org/CIN** and click on the "Request to Join" button.

Certification Exam Objectives
Exam objectives can be used to structure certification courses and build lesson plans. Exam objectives can be accessed online at: **Certification.CompTIA.org**

CompTIA CertMaster
CertMaster is a revolutionary online learning solution combining proven brain science with powerful technology to help students master and recall information. Available for IT Fundamentals, A+ 901 and 902, Network+, Security+, Linux+, and Server+. Partners may request three complimentary CertMaster access keys for instructors.
Visit CompTIA.org/certmasteraccesskey

CompTIA Approved Learning Materials
Select courseware from many publishers who develop CompTIA Approved Quality Content: **Certification.CompTIA.org**

Certification Roadmap
The interactive tool assists instructors, career counsellors and learners in understanding how certifications can help develop an IT career path. Visit **CompTIA.org/ITcareerpath**.

CompTIA-Hosted Webinars
Learn about new certifications and other innovative ways of improving training through certification webinars and professional development webinars.
Visit **CompTIA.org/webinararchive**

2017 EMEA MEMBER & PARTNER CONFERENCE
The EMEA Member & Partner Conference is an annual event that brings together industry executives from all areas of IT. The two day event gives attendees the opportunity to connect, collaborate and gain insight into the latest technologies and business trends to help shape their academic programmes. London, United Kingdom

Contact your CompTIA Business Development Manager for more details.

CompTIA.org/emea

For more information, contact CompTIA at academyuk@comptia.org or visit CompTIA.org/Academy

*Eligible after $500/€400 Euros/£350 Ex VAT in voucher purchases